



New CEO and new Board structure to drive aggressive growth plans for Axon

As part of plans to achieve revenues in excess of \$100 million within the next three years, IT services company Axon has announced a new CEO appointment, supported by a new Board and corporate governance structure.

Following a rigorous selection process, including external candidates, Axon's current General Manager - Marketing and Corporate, Scott Green, has been appointed Chief Executive Officer, replacing current CEO and major shareholder Matt Kenealy.

Matt Kenealy will continue to serve on the newly structured Axon Board as non-executive director. IT industry heavyweights John Quirk and Brian Steele join the Board, with John Quirk as Board Chairman. Axon's General Manager of Sales and Service, Craig Stoddart also joins the Board.



From left to right: Scott Green - Chief Executive Officer, John Quirk - Board Chairman and Matt Kenealy - Board Director.

"Basically, it's time to take Axon to the next level," Matt Kenealy says. "Although we have been very successful, adding major new accounts such as Air New Zealand, Mighty River Power and BCL over the last year, the opportunity is there for us to perform even more strongly.

"To that end, we saw the value in new blood, fresh ideas, and a new and more rigorous independent corporate governance structure. I'm delighted Scott Green won through a very tough selection process against strong external candidates. I'm also delighted to have the skills, knowledge and experience of John Quirk and Brian Steele available at Board level, along with Craig Stoddart," Kenealy says.

Scott Green joined Axon in 1989 and has since been involved or responsible for most of Axon's service development strategies. Particularly successful has been his conceptual development of Axon's contracted services business model. This, says Kenealy, has been a key factor in winning large new corporate accounts.

Axon's Chairman John Quirk has an extensive and impressive track record with 25 years involvement in the IT industry. He is a Director of Howard & Co – a strategic investment and management company. Prior to that he was the Asia Pacific CEO of the UK owned IT and management consulting company, Mi Services Group. Previously he was CEO of the PC reseller and network company Southmark Computers where he led its successful merger into Fujitsu. Before joining Southmark, while a Regional Manager at Wang New Zealand, John Quirk was instrumental in a strategic plan that took Wang New Zealand from a proprietary hardware company to successful systems integration and services company. John spent his early career in Digital Equipment Corporation where he rose to New Zealand Software Services Manager and then Auckland General Manager.

New Axon non-executive director Brian Steele is the executive director of management consulting firm Shoreline Partners. He began his career at Coopers & Lybrand, including work in Europe consulting to large corporate brands RJR Nabisco and Philip Morris. In 2003 he established Shoreline Partners to provide specialised advice in the areas of strategic planning, reporting and corporate finance services.