



Absolute IT Limited

Absolute IT is a premium supplier of IT recruitment services. The Company provides skilled personnel to customers through its "Go contracting" and permanent placement services. Absolute IT has offices in London, Auckland and Wellington.

Situation presented

Absolute IT has an established and strong brand presence. The company is enhancing its position in the IT recruitment market – including establishing an office in the UK. The Directors are committed to taking the business to the next level. This includes the establishment of a full Board.

Solutions provided

- Initial Advisory Board role, then invited to become Chairman of the group in May 2007;
- Reviewed and realigned the structure of the group to best focus the personnel resources of the Company;
- Negotiated a shareholding in the Auckland business with its manager to incentivize and drive growth in the region;
- Determined the business case for a UK office with the Directors, meeting with business partners in the UK and New Zealand.