



Soltius New Zealand Limited

Soltius New Zealand Limited "Soltius" is a market leading SAP software, implementation, and support services Company. Soltius provides Finance & Reporting, Supply Chain Management, HR & Payroll, Procurement and CRM solutions across a number of industry verticals.

Situation presented

New Zealand management sought to obtain full control over the business based on the continued growth expectations achieved to date under their stewardship. This was a two step process as management negotiated an initial shareholding and then more recently completed the arrangements.

Solutions provided

- Positioning the business as an attractive investment proposition for institutions. A competitive process resulted in a facility arrangement that sets the foundation for management to execute the next phase of Company growth.
- First stage work to negotiate a shareholding and protections of a minority position for senior management that were fundamental to the success of the business. Advising NZ shareholders on the pros and cons of certain clauses.
- Continue to work with Soltius to alert them to and review business opportunities as they become available. This involves a pro-active approach to identify opportunity to continue to grow the success of Soltius.